#### Enabling common situations and use cases

Disaster recovery and business continuity





Speed and simplification of migration/hybrid cloud

Cloud bursting



TCO opportunities

Datacentre expansion, reduction, or retirement





Application modernisation, development, and testing





#### Flexible disaster recovery options

Simplifying disaster recovery

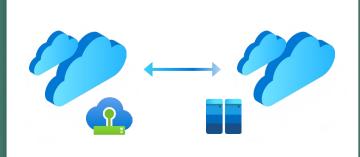


From on-premises to AVS

Providing cloud disaster recovery



Advancing cloud disaster recovery options



From AVS to Azure services

Partner solutions

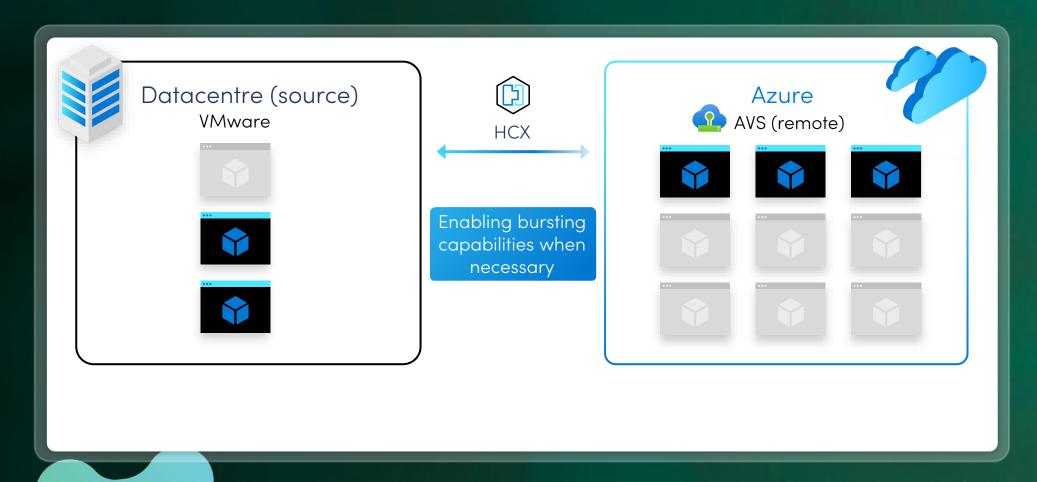






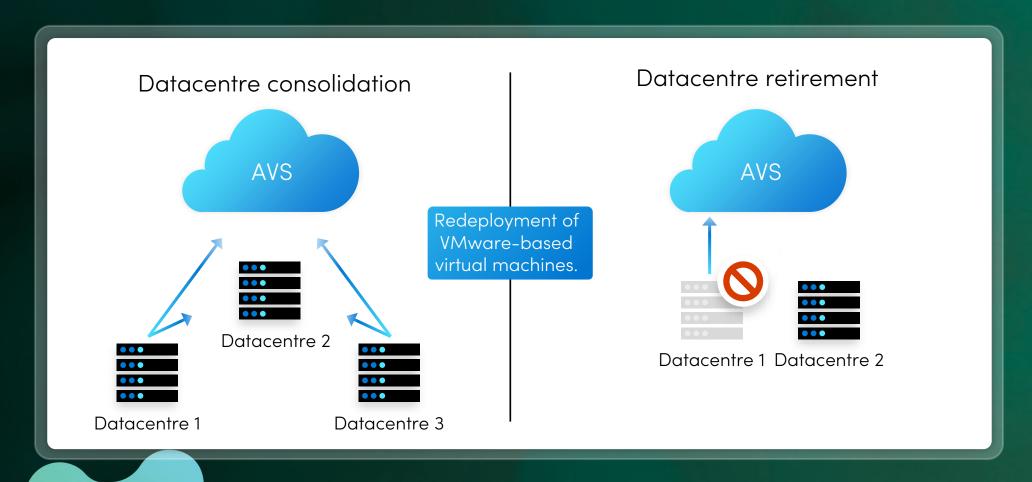


### Enabling hybrid flexibility



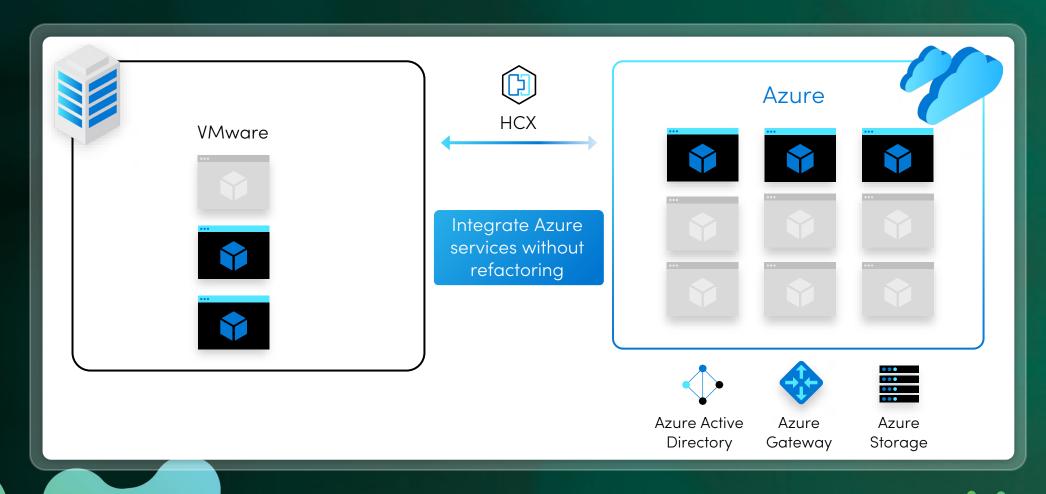


#### Transforming with datacentre changes





### Empowering app modernisation





# Avianca's cloud journey takes wing with Microsoft Azure VMware Solution





Azure VMware Solution is the "magic wand"

Avianca chose Azure VMware Solution as the migration solution for its legacy apps.

Migration to the cloud by a less risky route

Long-term VMware customer needed a compatible migration solution to move legacy apps to the cloud.

Critical legacy applications

Extend the value of these apps to the cloud without the cost and time requirements of replacing or modernising them.



# Avianca's cloud journey takes wing with Microsoft Azure VMware Solution

Business and technology benefits



Superior cloud ROI with Azure and Azure VMware Solution



Microsoft Extended Security Updates for Windows 2008 VMs



Reduced costs with Azure Hybrid Benefit



Reduced costs by retiring on-premises servers



Improved security



"Azure VMware Solution was key to the fast migration of several older systems—more than 200 servers in less than four months.... That migration speed, and the enhanced security we achieved, are huge advantages for Avianca."

Juan Pablo Sanchez Gandur Cloud Platform Manager Avianca



www.avianca.com

### Keeping a county online while planning a migration with Microsoft Azure VMware Solution





#### Enhancing flexibility

Nottinghamshire County Council chose Azure VMware Solution as the migration solution because AVS allowed it to keep some apps on-premises while moving others to the cloud.

Partnering with the Black Belts

The Council worked with the Microsoft Global Black Belt Team to provide deep technical skills to streamline the migration.

Future-ready system for the county

The Council plans to take advantage of other Azure services, like Azure Files, and disaster recovery capabilities.





# County Council benefits and outcomes with Azure VMware Solution

Benefits



Reduced ongoing licensing and platform costs



Making progress on total move to the cloud



Achieved 55% cost reduction over three years with Azure Reserved VM Instances



Supported GDPR and other regulations with Azure UK datacentres



"My advice to another organisation? Don't hesitate to roll out Azure VMware Solution.... I truly believe in this technology—it's fantastic."

Rob Wilde Platforms Manager Nottinghamshire County Council



Improved security



Learn more

www.nottinghamshire.gov.uk