



TRANSFORM THE WAY YOU DO
FINANCE

This is your journey of discovery and innovation.



braintree.co.za

Today's ERP can't keep up with...



The ever-accelerating
pace of business



The business demands
of finance teams



Business model
innovation



New workforce
expectations

You need an **agile ERP solution** to help you adapt faster, work smarter, and perform better.

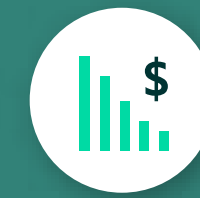
Dynamics 365 Finance



Enhance your financial decision making



Unify and automate your business processes



Have a strategic impact and reduce costs



Decrease global financial complexity and risk

Microsoft Dynamics 365 Finance



Controller

Optimise business models for growth

- Improve time required for financial insight
- Optimise business models
- Decrease global complexity and risk
- Support sustainability and ESG goals



Finance Manager

Automate financial operations

- Simplify subscription billing, AR and collections
- Control cash flow and expenses
- Expedite financial close and reporting
- Rapidly innovate with Power Platform



Workforce Manager

Empower workforce productivity

- Transform the way people work
- Balance resource usage
- Increase organisational agility
- Optimise compensation and benefits

Automate financial operational excellence

- Simplify subscription billing, AR and collections
- Control cash flow with AP automation
- Expedite financial close and reporting
- Rapidly innovate with Power Platform



Automate financial operational excellence

- Simplify subscription billing AR and collections
- Control cash flow with AP automation
- Expedite financial close and reporting
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The role of the Finance Manager – overseeing operations, analysing data and making informed decisions – is critical in managing an organisation's financial health. However, this is hindered by manual processes, outdated data, and limited access to accurate information.

With Microsoft Dynamics 365 Finance, managers can overcome these challenges through automation and AI capabilities that improve data quality and accuracy, while eliminating manual work.

Your organisation is looking to grow rapidly and introduce new business models, to protect against disruptions in the market while continuing to operate within a volatile economy. As a Finance Manager, you therefore need to automate financial operational excellence to deliver more strategic impact.

This can set in motion initiatives to:

- Simplify subscription billing, AR and collections;
- Control cash flow with AP automation;
- Expedite financial close and reporting; and
- Rapidly innovate with Power Platform.

Simplify subscription billing, AR and collections

- Leverage automated recurring billing to easily adapt to new revenue recognition standards, reduce audit costs and accurately calculate and report your financial statements.
- Proactively reduce write-offs and improve your margin by understanding when customers will pay their invoices.
- Create a rule-based collection strategy – built on invoice attributes such as payment predictions, due dates and amounts – to automatically create tasks and email reminders increasing the likelihood of on-time payment, improving incoming cash flow and saving time for collections agents.

The screenshot displays the Dynamics 365 Finance interface for 'Subscription billing'. The top navigation bar includes 'Create billing schedule' and 'Options'. The main content area shows a 'Summary' section with four key metrics: 56 Active billing schedules, 53 All deferral schedules, 0 OnHold billing schedules, and 0 Terminated billing schedules. Below this is a 'Schedules' section with a table of deferral schedules. The table has columns for Deferral schedule number, Transaction type, Account number, Sales order, Item number, Deferral amount, Schedule status, and Recognition type. The row for USMF-00157 is highlighted.

Deferral schedule nu...	Transaction type	Account number	Sales order	Item number	Deferral amount	Schedule status	Recognition type
USMF-00169	General journal				1,000.00	Active	Debit
USMF-00168	Sales order	000001	002952	SBHR4	36,000.00	Active	Credit
USMF-00159	Sales order	000852	002869	SBBrew36M	36,000.00	Completed	Credit
<input checked="" type="checkbox"/> USMF-00157	Sales order	000826	002852	SBBrew36M	36,000.00	Active	Credit
USMF-00152	Sales order	000826	002804	SBHR4	36,000.00	Active	Credit
USMF-00148	Sales order	000826	002797	SBHR4	36,000.00	Active	Credit
USMF-00145	Sales order	000826	002795	SBHR4	36,000.00	Active	Credit
USMF-00143	Sales order	000826	002794	SBHR4	4,000.00	Completed	Credit
USMF-00142	Sales order	000826	002794	SBHR4	4,000.00	Completed	Credit
USMF-00141	Sales order	000852	002793	SBHR4	4,000.00	Completed	Credit
USMF-00140	Sales order	000852	002793	SBHR4	4,000.00	Completed	Credit



Control cash flow and expenses

- Actively monitor cash flow, identify current and future trends, and make data-driven decisions using an intelligent and customisable cash flow-forecasting solution.
- Save time and labour costs with AP automation and invoice capture that automatically submits invoices to workflow and matching vendor invoice lines to product receipts.

The screenshot displays the Microsoft Power Automate interface. The top navigation bar includes 'Power Automate', a search bar, and environment information 'Environments cdx-project-operations'. The left sidebar shows navigation options: Home, Approvals, My flows (selected), Create, Templates, Connectors, Data, Monitor, AI Builder, Process advisor, Solutions, and Learn. The main content area shows a flow configuration for 'AP vendor invoice Automation'. The flow is owned by 'Administrator' and is 'Automated'. It was created on 'Jun 7, 07:23 PM' and last modified on 'Apr 7, 03:32 PM'. The plan is 'This flow runs on owner's plan'. Below the flow details is a '28-day run history' table with columns for 'Start', 'Duration', and 'Status'. The table shows four successful runs. To the right of the flow details are sections for 'Permissions' (listing 'Microsoft Dataver' and 'Office 365 Outloc'), 'Owners' (listing 'Administrator'), and 'Solutions' (listing 'AP Invoice Demo Solution'). At the bottom right, there is a 'Process advisor (preview)' section showing an 'Average run duration' of '00:00:35'.

Start	Duration	Status
Apr 28, 04:34 PM (35 sec ago)	00:00:34	Succeeded
Apr 27, 07:11 PM (21 h ago)	00:00:32	Succeeded
Apr 27, 05:26 PM (23 h ago)	00:00:33	Succeeded
Apr 27, 01:56 PM (1 d ago)	00:00:39	Succeeded



Expedite financial close and reporting

- Optimise year-end close with service for large-volume data customers.
- Minimise impact on other processes during year-end close and improve reporting and adjustments with faster close run.
- Offload processing from Dynamics 365 Finance to save time and resources.
- Support currency translations, intercompany transactions, and consolidations.

Summary

17	2	17	19
Past due tasks	Today's remaining tasks	Today's blocked tasks	All remaining tasks

Tasks and status

Status by company: 9 of 9 tasks remaining

Status by area:

- General ledger: 9 of 9 tasks remaining, 0.00% COMPLETE
- Tax: 2 of 2 tasks remaining, 0.00% COMPLETE
- Inventory: 3 of 3 tasks remaining, 0.00% COMPLETE
- Project: 4 of 4 tasks remaining, 0.00% COMPLETE
- Fixed assets: 4 of 4 tasks remaining, 0.00% COMPLETE
- Bank: 3 of 3 tasks remaining, 0.00% COMPLETE

Completed	Task	Company	Responsible	Due date	Completed date
<input type="checkbox"/>	Elimination journal	USMF	Ken MacConnell	3/31/2023 12:00:00 AM	
<input type="checkbox"/>	Post accrual transactions	USMF	Ken MacConnell	4/3/2023 5:00:00 PM	4/3/2023 5:00:00 PM
<input type="checkbox"/>	Process allocations	USMF	Ken MacConnell	4/3/2023 5:00:00 PM	4/3/2023 5:00:00 PM
<input type="checkbox"/>	General journal adjustments	USMF	Ken MacConnell	4/5/2023 10:30:00 AM	4/3/2023 10:30:00 AM
<input type="checkbox"/>	Currency revaluation	USMF	Ken MacConnell	4/5/2023 11:30:00 AM	
<input type="checkbox"/>	Place period on Hold	USMF	Sara Thomas	4/5/2023 12:00:00 PM	
<input type="checkbox"/>	Balance sheet	USMF	Sara Thomas	4/6/2023 5:00:00 PM	
<input type="checkbox"/>	Detailed trial balance	USMF	Sara Thomas	4/6/2023 5:00:00 PM	
<input type="checkbox"/>	Income statement	USMF	Sara Thomas	4/6/2023 5:00:00 PM	

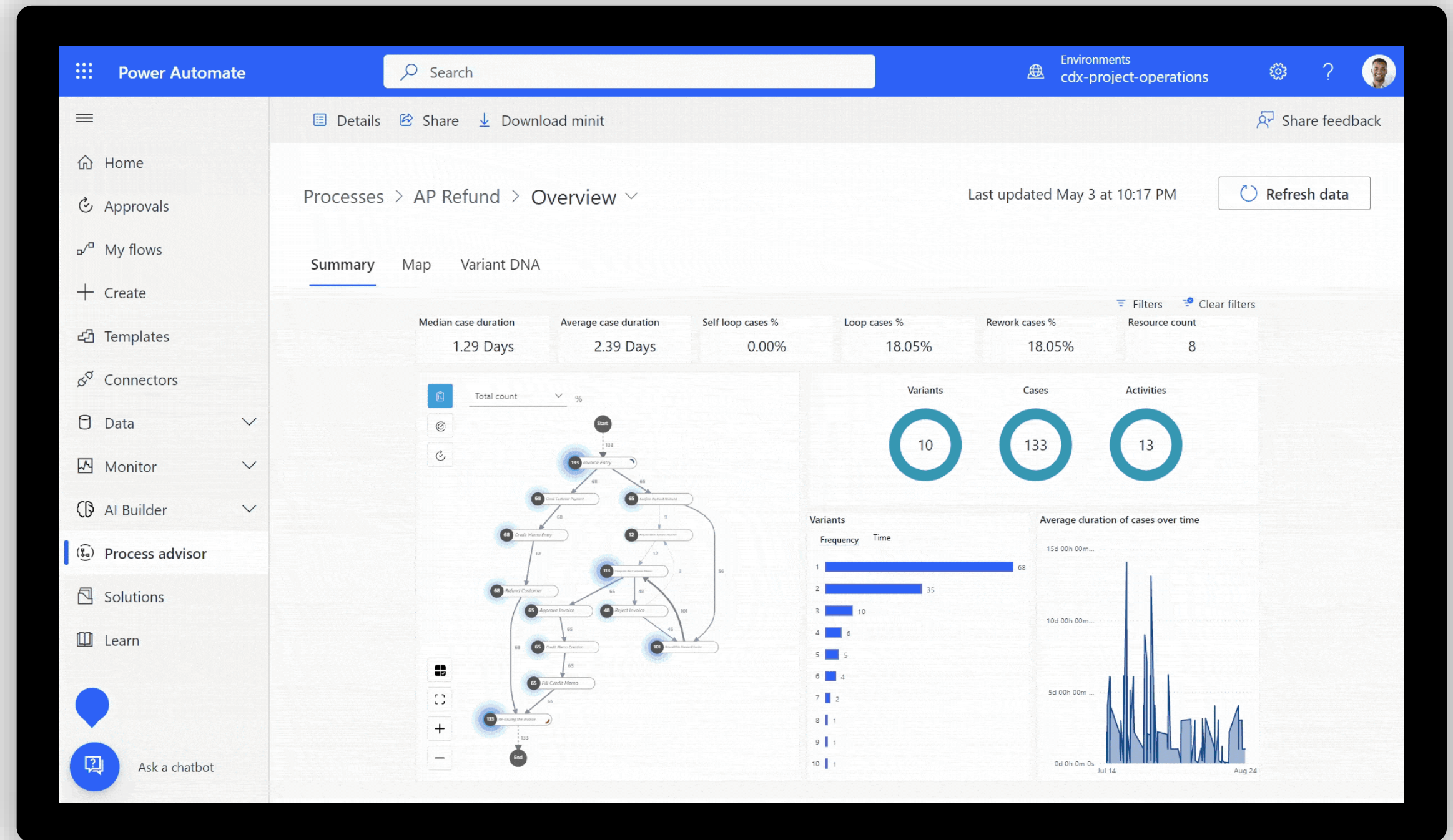
Links

- All financial period close tasks
- Financial period close configuration
- Ledger
- Fiscal calendars



Rapidly innovate with Power Platform

- **Microsoft Power Platform** provides cloud first, low-code automation, with DPA, RPA and process mining designed for everyone
- **Empower finance domain experts** to reimagine processes to reduce costs and improve efficiency
- **Built-in connectivity** to 900 cloud services, content services, databases, and APIs including SAP, Salesforce and Workday





Customer
Eduvos

Industry
Higher Education

Size
Large (1,000 - 9,999 employees)

Country
South Africa

Products and services
Dynamics 365 Sales

Dynamics 365 Marketing

Dynamics 365 Finance

Dynamics 365 Human Resources

Dynamics 365 Customer Service

Microsoft 365

Azure



“Instead of cumbersome processes and conflicting KPIs presented by every team leading to weeks of reconciliation, we transitioned to data-driven discussions focused on planning and enhancing our educational offerings.”

-Dr Riaan Steenberg, Executive Director, Eduvos

Situation

Eduvos acquired the operations of a company with 12 campuses across South Africa, marking a significant stride towards their vision in the education sector. However, this transition presented a challenge as the existing systems from the departing owner needed to be phased out within a tight 90-day window.

Solution

Eduvos chose to build the foundation of its operations on Microsoft 365, Dynamics 365 and Azure. The institution now uses Dynamics 365 Marketing and Dynamics 365 Sales to streamline student enrolment, Dynamics 365 Customer Service for student management, Dynamics 365 Finance for financial processes, as well as Dynamics 365 Human Resources.

Impact

The new solution ecosystem has allowed Eduvos to cut student enrolment from nearly 90 days to a now almost instant process, and the associated cost has been reduced by 90 percent. Everybody in the organisation knows where to find out what is happening.

[Read the full story](#)



Customer
Golden State Foods

Industry
Manufacturing

Size
Large (1,000 - 9,999 employees)

Country
United States

Products and services
Dynamics 365 Finance
Dynamics 365 Supply Chain
Management

“We chose Dynamics 365 because we need modern technology that will evolve with us. The reality is that our business needs didn’t just change over the past two years—they were disrupted overnight by the pandemic. Fortunately, with Dynamics 365 we have a flexible solution that can adjust and adapt with us.”

-Carol Fawcett, Corporate Vice President and Chief Information Officer, GSF

Situation

GSF needed to modernise a 25-year-old legacy ERP (Enterprise Resource Planning) system to run the operations for three Liquid Product division locations. The aim: A common modern platform with shared data, common reporting, and standardised processes.

Solution

Requiring a solution that would evolve with the needs and objectives of the company, GSF deployed Microsoft Dynamics 365 Finance and Supply Chain Management.

Impact

With Dynamics 365, GSF has been able to streamline critical processes and see positive results in many business areas including accounts payable, accounts receivable, general ledger, process manufacturing, advanced warehouse management, food quality and safety, and asset management for maintenance, repair and operations (MRO).

[Read the full story](#)



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